

WEST SHORE MARINE

315 West Shore Rd. Bristol, NH 03222

PO Box 475 Bristol, NH 03222

603-744-2900

August 24, 2016

Hard to believe that it's time to start thinking about 2016/2017 winter services and storage!

Over the past couple years we have seen growth in the amount of boats we service and an increased demand for more indoor storage space. This year is exciting for us here at West Shore Marine as we are in the process of adding a new storage building to be ready this fall which will house another 120 boats inside! These spaces will be available on a first come, first served basis.

On the enclosed winter services/storage contract, you will notice a few changes from previous years. We are trying to streamline our seasonal services and scheduling in order to give better service to you, our customers. As in previous years, we will be asking for a spring date to have your boat ready. This date is extremely important! We are able to service 50 stored boats a week beginning once we are over the freeze threat. Boats that are in mooring fields will need to select a specific date to have the boat in, as we cannot schedule around projected mooring field dates. We will be filling in the spring schedule of requested dates on a first come, first served basis. When selecting a spring launch date, please note that boats must be picked up or launched **within 7 days** of the date selected. If not picked up, stored boats will be subject to a re-storage fee of \$25 per week. Should you need to change your spring date after selecting one, please give us at least 3 weeks notice.

This year, we will be handling any subcontracted work (fiberglass, canvas, or upholstery) a bit different. WSM will coordinate having estimates done for work needed based upon what is written on the enclosed contract. The subcontractors will then be responsible for the scheduling and billing of any work to be done. Please note on the contract in detail, the work you would like done to the boat in the off season.

For pontoon boat owners, check out our new pontoon cleaning service for 2017! This is a 4-step process to revitalize the look of your pontoons. Stop into our office to see a sample of how this can restore the look of your pontoons to like-new condition.

Storage customers; please note there is a \$200 deposit due with the contract to reserve your storage space.

Thank you for a great summer season! We are already looking forward to summer 2017!

Sincerely,

West Shore Marine



2016-2017 Winter Services/Storage Contract

Please select type of service requested:

Inside Storage Outside Storage Winter Services

First Name: _____ Last Name: _____

Billing Address: _____ City: _____ State: _____ Zip: _____

Physical NH Address: _____ City: _____ State: _____ Zip: _____

Home Phone: (_____) _____ - _____ Cell Phone: (_____) _____ - _____

Email Address: _____

*****Please fill out a separate contract for each boat to be serviced by WSM*****

-- Boat Information --

Year: _____ Make: _____ Model: _____ Color: _____

Registration #: _____ Overall Length (including swim platform): _____ ft. Trailer (circle one): **Yes** | **No**

-- Engine Information --

Year: _____ Make: _____ Model: _____ Horse Power: _____

Service Timeframe: *Please note: both the fall and spring service dates are extremely important – we base our work load using the dates filled out on this contract.

I agree to have West Shore Marine store my boat/trailer. For this service, I agree to pay the charges stated in this contract. A \$200 deposit will reserve the space and the balance is to be paid in full when the boat is stored. Insurance coverage on all boats/trailers during storage period is the owner's responsibility. The owner agrees that the boat/trailer is being stored in its "as-is" condition and that any grant of storage of any boat/trailer, and/or any motor (including all related services) shall constitute any rental of space only. All risk of loss, damage or destruction whatsoever of any boat/trailer and/or motor, its equipment or any other property of the owner shall at all times be borne by the owner; except if said loss, damage or destruction results directly from negligent or willful act of any director, owner, shareholder, employee or agent of West Shore Marine.

SERVICE DATES REQUESTED

(Be sure to fill out the services requested on page 2)

FALL DATE:

***** Date to be stored/serviced: ____ / ____ / ____**

Please remove all loose items from boat before storage; we are NOT responsible for any personal items left on boat! We will make every effort to dry your boat before it goes into storage – items left in the boat could create mold & mildew. WSM is NOT responsible for items left in that create mold & mildew, acts of nature or its woodland creatures.

ALL boats **MUST** be available for storage **NO LATER** than October 15th, 2016. WSM will pick up boats as close to the date requested, based upon WSM scheduling availability.

Standard winterization process includes: stabilizing fuel system, draining all water from engine, fill engine with non-toxic antifreeze, and adding rust inhibitor to internal engine parts. Please note: any additional services (i.e. oil change, tune-up, lower unit service, etc.) will be an additional fee.

*****WE MUST HAVE YOUR KEYS IN ORDER TO STORE AND SERVICE YOUR BOAT!*****

SPRING DATE: THIS DATE IS VERY IMPORTANT!

***** Date to be ready in Spring: ____ / ____ / ____**

This date determines your spring launch or pickup. If you do not choose a date now, we CANNOT guarantee your request date in the spring.

Boats **MUST** be picked up within 7 days of this date. Boats that are not picked up will be charged a re-storage fee. Any boats left after 7 days are subject to an additional storage fee of \$25 per week will be charged.

Spring service dates are first come, first serve. Work will be scheduled to allow service to 50 stored boats per week, beginning once we are over the freeze threat. Boats in mooring fields will need to fill out a date to have boat ready for service. We will NOT be coordinating with the mooring fields to bring boats based on when the mooring field is ready.

In order to keep our yard moving, we need to have timely pickups. Please schedule spring dates/launch dates for when your boat can be picked up. Launch times at WSM's ramp will be scheduled once work is complete and the boat is ready for the water. Boats must be picked up at the scheduled launch time.

*****Customers MUST contact us with a date to put boat into service.**



2016-2017 Winter Services/Storage Contract

Please completely fill out services requested below:

Please list how boat will get to/from WSM: (Dock lines, bumpers, and keys **MUST** be left with boat)

FALL:

- A. \$ _____ Haul from WSM docks -- \$25.00
**A time MUST be scheduled for haul/launch at our docks with WSM Office.*
- B. \$ _____ Haul from Customer dock -- \$50.00
Dock Location: _____
- C. \$ _____ Mooring Service Pick-up -- \$80.00
**Customer is responsible for removing their own mooring lines.*
Mooring Location/#: _____
- D. \$ _____ Land pick up: *Prices Vary.*
Location/Address of Boat: _____
- E. \$ _____ Customer drop-off – No Charge

SPRING:

- A. \$ _____ Launch from WSM docks -- \$25.00
**A time MUST be scheduled for haul/launch at our docks with WSM Office.*
- B. \$ _____ Launch from Customer dock -- \$50.00
Dock Location: _____
- C. \$ _____ Mooring Service Delivery -- \$80.00
**Customer is responsible for removing their own mooring lines.*
Mooring Location/#: _____
- D. \$ _____ Land Delivery: *Prices Vary.*
Location/Address of Boat: _____
- E. \$ _____ Customer pick up from WSM yard – No Charge

****Please note:** We schedule boat pick-ups around the WSM scheduling once a date is requested. We may not get your boat on the exact date requested; however we make every attempt to pick up the boat as close to the date requested as possible.

WINTERIZING SERVICES ONLY:

- \$ _____ Winterize Inboard/Outboard or Inboard -- \$100.00
- \$ _____ Winterize Outboard -- \$100.00 **includes lower unit gear oil*
- \$ _____ Winterize Small Outboard – *Prices Vary*

SHRINK WRAP SERVICES ONLY:

- \$ _____ Shrink wrap Pontoon -- \$13.00 per foot x _____ ft.
- \$ _____ Shrink wrap Runabout -- \$12.00 per foot x _____ ft.

STORAGE OPTIONS:

Outside storage

\$32.00 per foot x _____ ft. = \$ _____

**Includes: shrink-wrap, winterization, and summerization*

Inside storage: **Available on a 1st come, first served basis. 20 ft. min. charge*

\$37.00 per foot x _____ ft. = \$ _____

** Includes: winterization & summerization; O/B includes lower unit service.*

****Boat covers are NOT typically taken out of boat unless requested otherwise****

ADDITIONAL FALL SERVICES

Additional Winterizing Options:

- A. Winterize Ballast System with antifreeze \$100.00 \$ _____
- B. Winterize Heater System with antifreeze \$65.00 \$ _____
- C. Winterize Water System with antifreeze \$65.00 \$ _____

Engine Oil Change - Recommended Every Year

**Based on up to 5 quarts of oil. Additional charges for boats needing additional oil. Prices vary.*

- A. Change engine oil & filter – Inboard & Inboard/Outboard \$99.00 \$ _____
- B. Change engine oil & filter – Inboard & Inboard/Outboard - Synthetic \$119.00 \$ _____
- C. Change engine oil & filter – 4-Stroke Outboard (25HP – 60HP) \$69.00 \$ _____
- D. Change engine oil & filter – 4-Stroke Outboard (70HP & up) \$99.00 \$ _____
- E. Change engine oil & filter – 4-Stroke PWC \$99.00 \$ _____

Gear Oil Change – Recommended Every Year

- A. Lower unit service – Gear oil change Inboard/Outboard \$65.00 \$ _____

Stern Drive Service – Recommended Every 2 Years

**This service is to inspect the drive. We will go ahead and fix any issues found during the inspection unless otherwise noted.*

- A. Regular Stern Drive Service \$135.00 \$ _____

**Remove stern drive, inspect and lube gimbal bearing, engine coupler, U joints, change gear oil & pressure check.*

Stern Drive Service “D” with Impeller Replacement – Recommended Every 3 Years

- A. Mercruiser Motor \$275.00 \$ _____
- A. Volvo 1993 (and up) Motor \$265.00 \$ _____

- See following page for more services -

ADDITIONAL FALL SERVICES – cont.

Wash Bottom and sides:

A. Clean bottom & sides with acid wash \$5.00 /ft. x _____ ft. = \$ _____

Propeller Reconditioning:

A. Aluminum Prop Average price \$89.00 and up \$ _____

**Reconditioning prices vary depending on type of propeller – based on size, blades, and material.*

SUBCONTRACTED SERVICES *WSM will arrange for estimates to be given based off of information listed on the contract. Subcontractor will be responsible for scheduling work and billing.

Fiberglass Repair – Prices Vary _____

Canvas Repair – Prices Vary _____

Upholstery Repair – Prices Vary _____

SPRING SERVICES

Summerize:

A. Summerize Inboard/Outboard or Inboard boat \$95.00 \$ _____

B. Summerize Outboard boat \$95.00 \$ _____

C. Summerize Outboard motor Prices Vary \$ _____

Tune Up - Recommended Every Year

**Includes plugs, points, condenser, rotor, cap, filters, adjustment timing, and labor. Prices Vary with engine brand/model – ask for details & average price.*

A. 4 Cylinder Inboard/Outboard Prices Vary \$ _____

B. 6 Cylinder Inboard/Outboard Prices Vary \$ _____

C. 8 Cylinder Inboard/Outboard Prices Vary \$ _____

D. 8 Cylinder Inboard/Outboard with Iridium plugs Prices Vary \$ _____

E. All Outboard Motors Prices Vary \$ _____

Detail Service:

A. Interior clean with exterior wash & wax Average price \$19.00 per foot \$ _____

B. Exterior wash, wax, & compound buff Average price \$25.00 per foot \$ _____

C. Shampoo Carpet Prices Vary \$60 - \$180 \$ _____

Pontoon Cleaning: 2017 NEW SERVICE!! Restore the look of the pontoons with this 4-Step cleaning process.

A. Pontoons Cleaning \$18.00 /ft. x _____ ft. = \$ _____

*Please note: We do our best to check over any issues going on with the boats in the fall. Depending on timeframe some work will be addressed in the spring – due to the number of boats and the amount of time before the weather gets too cold. Our main responsibility in the fall is to make sure the boats are all winterized.

Additional Notes: _____

\$200 Deposit is due with the contract. Balance due at time of storage.

Payable to: West Shore Marine – PO Box 475 Bristol, NH 03222

*Interest charges will begin for all unpaid charges starting Jan. 1, 2017 at a rate of 2% per month.

I have read this contract; therefore, I understand and agree to all conditions.

Owner's signature: _____ Date: ____/____/____

Total due for Winter Services &/or Storage 2016		
\$ _____		
Deposit: Cash	Check # _____	Credit Card
\$ _____ paid on ____/____/____		